# **TIFFANI VARGAS**

**EVP, Chief Lending and Retail Banking Officer** 



LEADERSHIP / REAL ESTATE & CONSUMER LENDING / LOAN SERVICING

#### **ABOUT TIFFANI VARGAS**

Tiffani Vargas is the EVP, Chief Lending and Retail Banking Officer for SAFE Credit Union in Folsom, California. In her role, Tiffani provides input on the strategic direction of the credit union and tactics to drive successful achievement of SAFE's corporate goals. She oversees all non-commercial lending and loan portfolio functions including residential and consumer underwriting, first and second mortgage and indirect vehicle loan processing, loan servicing, collections, insurance, and all related regulatory compliance. As a leader, Tiffani is notably passionate about people — she finds fulfillment by fostering success in others. Within SAFE and in her spare time, Tiffani is involved in professional mentoring. She constantly expands and develops her team's idea of "what's possible" and "what's optimal."

Prior to joining SAFE, Tiffani has served as Vice President for DFI Funding and FiCore Funding, where she managed mortgage loan officers, underwriters, funders, and processors.

Tiffani has served as a member of various boards of directors, most recently she became a board member of First Tee – Greater Sacramento, a local nonprofit that creates active learning experiences that build strength, self-confidence, and resilience that kids carry to everything they do. These goals dovetail well with Tiffani's personal passions for both fitness and mentorship.

### BEST-FIT AUDIENCES/ ENVIRONMENTS

- Young professionals considering or new to lending (mortgage/ consumer)
- College students
- Contribute on a panel of lending experts
- Media appearances (TV/radio)

### **SAMPLE TOPICS**

- Mortage Lending Trends
- Consumer Lending Insights
- Leadership
- Mentorship
- Career Growth/Pathing
- Leaders Managing Leaders



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**PEOPLE-CENTERED** 

### **EDUCATION**

Bachelor of Business Administration, Auburn University

Master of Business Administration, Sacramento State University

## MEDIA INQUIRIES OR Speaking opportunities

SAFE Credit Union Communications Department

comms@safecu.org

